

Message Text

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PAGE 01 STATE 048996
ORIGIN COME-00

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P 242333Z FEB 78

FM SECSTATE WASHDC

TO AMCONSUL HONG KONG PRIORITY

AMEMBASSY SEOUL

AMEMBASSY TAIPEI

UNCLAS STATE 048996

E.O. 11652:N/A

TAGS: BEXP; HK; TW; KS

SUBJECT: COMPUTERIZED PERSONNEL SYSTEMS

U.S.D.O.C. HAS BEEN APPROACHED BY THE COMPUTER SOFTWARE
INDUSTRY TO SECURE INFORMATION REGARDING THE EXTENT THAT
PERSONNEL SYSTEMS ARE COMPUTERIZED IN THE ABOVE AREAS.
SPECIFICALLY THEY WOULD, IN GENERAL, DESIRE ANSWERS TO
THE FOLLOWING QUESTIONS:

1. TO WHAT DEGREE HAS THE PERSONNEL APPLICATION BEEN
COMPUTERIZED IN THE COUNTRY?
 2. ARE THERE NATIONAL LAWS AND/OR CUSTOMS EITHER IN EX-
ISTENCE OR CONTEMPLATED THAT WOULD MAKE DESCRIBING
EMPLOYEES TO COMPUTERS DESIRABLE? IF SO, WHAT ARE THEY?
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3. ARE THERE CUSTOMS OR PRIVACY LAWS THAT WOULD INHIBIT
THE INSTALLATION OF PERSONNEL DATA SYSTEMS? IF SO, WHAT
ARE THEY?

4. WHAT OTHER FACTORS, SUCH AS SCARCITY OF PROGRAMMERS,
LEGAL RESTRICTIONS, INFLATION, MANAGEMENT POLICIES, ETC.,

WOULD INFLUENCE THE PURCHASE OF THE SOFTWARE PRODUCT

(TAILORED TO MEET NATIONAL REQUIREMENTS) FROM A U.S.
FIRM?

5. HOW MANY FIRMS WITH MORE THAN 5,000 EMPLOYEES ARE
THERE IN THE COUNTRY?

6. WHAT IS THE GENERAL STATUS OF PERSONNEL MANAGEMENT
RELATIVE TO OTHER EXECUTIVE PRIORITIES?

YOUR COOPERATION IN THIS MATTER WOULD BE APPRECIATED. VANCE

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